

New Mexico Bankers Association 107th Annual Convention June 7-8, 2018



SANDIA Resort & Casino

Convention Details

Registration Fees:

Member/Associate Member:	\$375.00
NonMember	\$750.00
Spouse/Guest: Vendor Event June 7th & Finale Dinner June 8th	\$225.00

How to Register:

Please fill out the convention registration form and fax it to the NMBA 505-822-8345 or email to dschaefer@nmbankers.com. We accept checks (made payable to NMBA) or MasterCard or Visa.

Mail the check and form to:

NMBA, 316 Osuna Rd. NE, Suite 502, Albuquerque, NM 87107.

Hotel Reservations:

Reservations will be made on an individual basis. Sandia Resort & Casino has a limited block of rooms for June 7 through June 8, 2018 under the *New Mexico Bankers Association-2018 Annual Convention*. Call the 1-505-798-3930 and book your reservations. The room rate is \$179.99 + tax per night (single or double occupancy). Reservations must be made **before May 8, 2018**. After that date, reservations will be accepted on a space available basis.

Cancellation Policy:

The prepaid registration fee minus a \$50.00 per registrant processing fee will be refunded to those who are unable to attend, if written notice is received in the NMBA office by 5:00 PM on May 25, 2018. *Any registrant cancelling after May 25, 2018 will NOT be entitled to a refund.* Substitutions are welcome at any time.

What Should I Wear?

You'll be most comfortable in Business Casual. You may choose to dress in business attire or semi-formal/cocktail attire for the finale Dinner.

Questions:

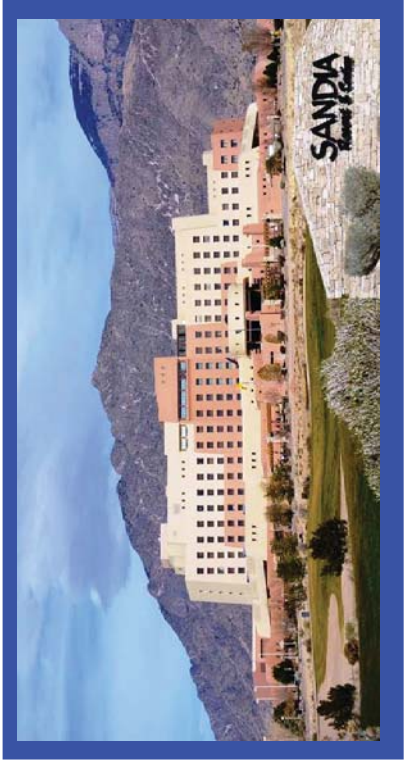
Please call the NMBA office at (505) 822-7900.

New Mexico Bankers Association 107th Annual Convention • June 7-8 2018 • Albuquerque, NM

Celebrating New Mexico Banking At Its Best



Mike Lowrimore
NMBA President



It's time to *Celebrate New Mexico Banking At Its Best!* As your 2017-2018 President, it is an honor for me to invite you, your senior staff and directors to attend the New Mexico Bankers Association's 107th Annual Convention, June 7-8, 2018, at the beautiful *Sandia Resort & Casino* in Albuquerque, NM. This years convention will elevate your success. Enjoy networking opportunities, valuable educational sessions and insights from industry leaders and experts regarding the significant issues of our time. As you can see, we've developed an informative and inspirational program...you won't want to miss it!

Be part of the tradition and join us for the 107th Annual NMBA Convention!

Thursday, June 7, 2018

5:30 - 8:00 PM**Registration, Vendor Event & Welcome Reception**

NMBA members always look forward to the special events associated with our Annual Meeting. It is in these settings that bankers from around the state forge relationships and bonds that serve them year-in and year-out in their careers. Plans to set sail for foreign lands, take your friends and family on an international trip or how about a weekend getaway?

All convention attendees and guests are invited to join us for an evening of networking, food and fun as we kick off this year's convention with a casual reception featuring an "Around the World" party!



Be the one who walks away with a **TRAVEL VOUCHER**
after visiting the various destination stops!



Convention Highlights:

11:15-11:30 AM..... **Break**

11:30-12:30 PM..... **William Schoch**
President, CEO WesPay

PREPARING BANKS FOR FASTER PAYMENTS

Dynamic changes are underway in the U.S. to modernize the payments infrastructure as financial institutions look to improve end-to-end electronic processes, provide new products and services to clients, and improve overall payments quality. To remain competitive financial institutions must understand the advantages and limitations, as well as the risks, that each of these new payment networks provide. Explore real time payments models and the potential opportunities to your financial institution.



12:30 PM- 1:30 PM**Lunch with the Vendors**
1:45-2:45 PM**Ryan Flynn**
New Mexico Oil and Gas Association

NEW MEXICO'S OIL & NATURAL GAS INDUSTRY UPDATE

Executive Director of the New Mexico Oil & Gas Association, Ryan Flynn will engage in a discussion of the current state of the most important economic development driver we have going in New Mexico!



3:00 PM..... **Adjourn**

3:15-4:00 PM**NMBA Board Meeting**

6:00 PM **Cocktail Party** **6:45 PM** **Final Dinner**

7:30- 9:00 PM**Special Awards & Recognition**

Featured Dinner Speaker
Honey Shelton



**BOOST MARKET SHARE:
DON'T WAIT...GO GET IT!**

If you are ready to go get more market share, you may have to do what you have never done. Bankers who hesitate about digging into creative strategies and hard work won't win in the market share battle. Right now, is the time to encourage your business development bankers to get after growth opportunities.

8:00-9:00 am**Breakfast**
9:00 am..... **Welcome, Mike Lowrimore**

General Session:
9:15-10:00 AM **Wayne Abernathy**
American Bankers Association

WASHINGTON: REDISCOVERING THE IMPORTANCE OF BANKING

Congress and every Federal financial agency, as well as the White House and the Treasury Department, are reviewing laws and regulations affecting banks and their customers. Rather than a case of "the pendulum swinging back the other way," this is an opportunity to get the regulations right by asking what works with regard to promoting economic growth. This is a process that has already begun, is picking up steam, and will likely persist for a number of years. From the perspective of good regulation-that facilitates the ability of banks to serve their customers and promotes economic growth. What are the priorities and prospects for action in 2018?



10:00-10:30 AM**Tim Nititi**
President & CEO, New Mexico Partnership

RECRUITING COMPANIES TO NEW MEXICO

Tim will focus on how New Mexico works to attract new businesses to the state; the methods we use and the compelling value proposition we present.



10:30-11:15 AM **Matt Geisel**
Cabinet Secretary, NM Economic Development Dept.

HELPING NEW MEXICO'S EXISTING COMPANIES GROW

Secretary Geisel will discuss New Mexico's economic development "toolbox" and how it's used to create jobs and investment by supporting our existing businesses.

