

**ABA Insurance Services, a member of Great American Insurance Group,** is a long-term, reliable and stable source of insurance for financial institutions, including trust companies and banks in organization, up to \$20 billion in assets. This unique program has been committed to serving and supporting financial institutions by providing quality insurance and excellent customer service for over 30 years.

## SUPPORTING THE BANKING INDUSTRY

- ✦ Endorsed or preferred program of American Bankers Association and 34 state bankers associations, including New Mexico Bankers Association.
- ✦ 1,500 financial institutions countrywide are insured through the program, with 1 in 2 New Mexico banks in the program.
- ✦ The only professional lines program in the marketplace to offer a distribution. The program's reinsurer, American Bankers Mutual Insurance, Ltd., has declared distributions to participating banks for 29 consecutive years, totaling over \$86 million. In 2019, New Mexico financial institutions shared nearly \$14,000.

## ABA INSURANCE SERVICES' ADVANTAGES

- ✦ We are recognized as insurance experts who understand banking operations. Our tenured and experienced team of underwriting and claims professionals—many with backgrounds in the banking industry—are highly regarded for their in-depth knowledge and expertise.
- ✦ As pioneers of cyber coverage, we have a deep understanding of cyber-related banking issues with our program introducing the first Internet banking coverage to the bank market in 2001.
- ✦ We help mitigate risks by providing free and valuable loss control resources:
  - ✦ **SafeTalk®** newsletters, **SafeAlert®** bulletins and webinars
  - ✦ **Employment Practices Helpline** and **HRRiskManager.com** for EPLI customers, managed by the national law firm of Littler Mendelson
  - ✦ Our **Cyber Care** program features breach/loss control resources for Cyber insureds, including a 24/7 Breach Hotline, powered by BakerHostetler
- ✦ The hallmark of our program is our customer service. We are renowned for our prompt and honest communication, and for providing quotes and proposals by mutually agreed upon promise dates.

## PRIMARY COVERAGE

- ✦ Directors & Officers Liability (D&O)
- ✦ Financial Institution Bond
- ✦ Cyber Liability
- ✦ Employment Practices Liability (EPLI)
- ✦ Bankers Professional Liability
- ✦ Lender Liability
- ✦ Trust Services Liability

## SPECIALTY COVERAGE

- ✦ Surety Bonds, including STAMP
- ✦ Excess Liability
- ✦ Property & Casualty
- ✦ Mortgage E&O and Impairment
- ✦ Force Placed/Foreclosed Property

## CONTACT INFORMATION

**Richard Flenner, Jr.** | Regional Sales Manager

d 216.220.1325 | c 216.704.0795 | rflenner@abais.com

Visit **ABA Insurance Services website, [abais.com/banks](https://abais.com/banks)**, for coverage and loss control information